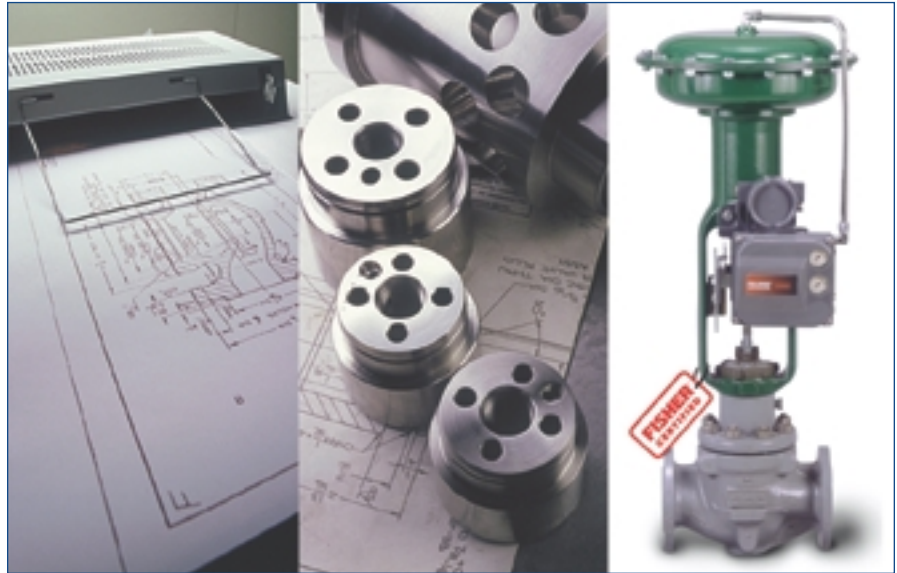


## Is your remanufactured Fisher® valve really Fisher?

- Save time, people and money
- Get the same performance as a new valve
- Be able to prove safety certification compliance



*Only Encore® valves are remanufactured to Fisher OEM specs.*

What do you really know about the remanufactured Fisher valves in your facility? They may look new on the outside, but what about inside? Were they built by factory-trained and authorized technicians? Do they meet Fisher OEM specs?

These valves may be installed in your most critical processes. How do you know they will meet the same performance standards as a new OEM valve?

Further, how do you know that they meet all OEM dimensional tolerances, material specifications

and performance standards necessary to ensure mechanical integrity? How do you know the FM or CSA approval marks are valid? How can you be sure that your plant will meet recognized safety requirements when these valves are installed?

How can you know all of this and more? Just make sure every remanufactured Fisher valve that you buy or allow in your process is from Encore.



### When Encore says it's Fisher, it's Fisher.

Encore's rigorous remanufacturing process can guarantee a Fisher valve that's Fisher Certified® because it meets the same specifications and standards as a new one.

That's because Encore has access to Fisher's proprietary OEM specifications using the latest technical drawings with the most current engineering updates.

When you need a remanufactured valve, a factory authorized representative combs through our online database for the best solution for your application among the 12,000

units in our core yard. Because we stock so many units, we're almost certain to locate the one you need—even if it's rare or obsolete.

All valves are disassembled, blasted down to bare metal, with PMI testing conducted on all wetted parts by a factory-trained evaluator. Ultrasound technology is used to confirm that the body wall thickness is compliant with the original design as engineered by Fisher to meet the ASME B16.34 standard.

At every step in the remanufacturing process—from welding to machining to reassembly to testing to painting—a quality control checklist ensures that the unit

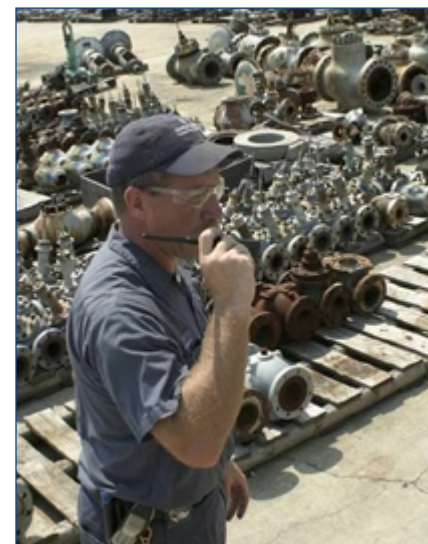
complies with industry and regulatory standards. Every unit is serialized with records maintained on the Fisher OEM database.

### Nobody else can do this.

Only Encore provides a warranty for remanufactured Fisher valves that's backed by the strength of an Emerson company.

Fisher's continuous improvement of OEM specifications and engineering is critical to the performance of your control valve.

The best way to ensure your product meets OEM specifications, and that you receive the benefits that result from meeting these specifications, is to purchase an Encore remanufactured valve.



Encore is supported by Fisher's research and design team, a group of engineers committed to the continuous improvement of processes, engineering and performance. These are internationally recognized experts in the fields of metallurgy, elastomers, noise, flow sciences, controls, analysis and vibration.

Collectively, our research team has approximately 200 current patents and more than 442 years of experience.

Simply put, nobody is more qualified to remanufacture Fisher valves than the Fisher-trained people at Emerson's Instrument & Valve Services.

### Sleep better when you make the right call.

Use our Instant Repair service to take the worry out of problem valves.

Just tell us what you need and we'll ship you an Encore valve for your specific application. When it arrives, remove your valve and replace it with the Encore unit. Then ship your old valve back to us.

Your problem can be solved with a single pull-and-install work

order. Your process downtime is cut to the bare minimum, lowering your overall costs.

And you'll know ahead of time how much the repair will cost and when you'll receive the valve, with fewer surprises to your schedule and budget.

Instant Repair is a convenient and cost effective solution for many difficult repair needs. You can rest assured that your Encore remanufactured control valve will deliver the performance and reliability the industry has come to expect from Emerson Process Management.

### Need it now? Get Quick Ship.

*When you really need them, replacements can't come quickly enough. No one understands this better than Emerson. That's why we offer Quick Ship, a fast replacement solution for a disabled or impaired valve that you need to get back online immediately.*

*In many situations we can ship your Encore replacement valve the same day you call. Just tell us whether you want it sent by first available freight shipment, courier flight, counter-to-counter service, or same-day/next-day delivery through UPS or FedEx.*

*Our Quick Ship team is available around the clock, 24 hours a day, seven days a week, 365 days a year.*



## Look for the proof.

Other suppliers may claim to rebuild Fisher valves to high standards, but only Encore has the information and expertise to deliver OEM quality and performance for process control and process safety management.

How can you prove that your remanufactured Fisher valve is really Fisher on the inside? Look for the Fisher Certified® tag and Encore label. They're your assurance that the valve meets all industry compliance requirements and OEM specifications addressing OSHA 1910.119—"correction

of any deficiency outside of acceptable limits."

If your unit requires a hazardous area approval rating, how can you prove that your equipment is approved for this use? Encore is the only supplier authorized to apply the FM and CSA approval marks to remanufactured Fisher instrumentation. FM and CSA conduct audits of procedures and practices, including verification of compliance. Valid approval marks can be applied to Fisher instrumentation by Emerson's Instrument & Valve Services

as authorized by FM and CSA. Not all remanufacture vendors can say that.

So for the highest levels of performance, safety and compliance, make sure all your remanufactured Fisher valves are Encore valves.

*For more information or to schedule service, please call your local Emerson Process Management sales representative or the North American Response Center at **1-800-654-7768**.*

**Emerson Process Management**  
Instrument & Valve Services Company  
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Marshalltown, IA 50158

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